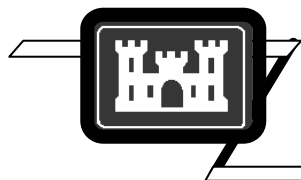


*Savannah Post  
S.A.M.E.  
2002 Program Update*

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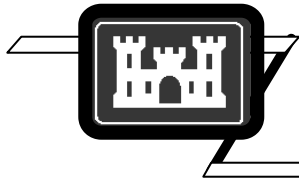
***Presented by  
COL Roger A. Gerber  
Commander, Savannah District  
17 September 2001***



# *Agenda*

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- ☒ **Mission & Overview of Savannah District**
- ☐ Military Program
- ☐ Civil Works Program
- ☐ Environmental & Support for Others Program
- ☐ Small & Disadvantaged Business Program
- ☐ Architect-Engineer Contracting Process
- ☐ Contracting Trends



## *Our Vision ...*

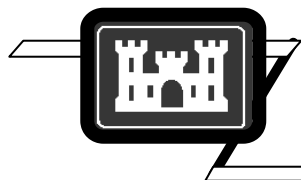
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**The world's premier engineering organization, trained and ready to provide support any time, any place.**

**A full-spectrum engineer force of high quality, dedicated soldiers and civilians:**

- **A vital part of the Army;**
- **The Engineer Team of Choice responding to our Nation's needs in peace and war;**
- **A values-based organization - respected, responsive, and reliable.**

***Changing today to meet tomorrow's challenges!***



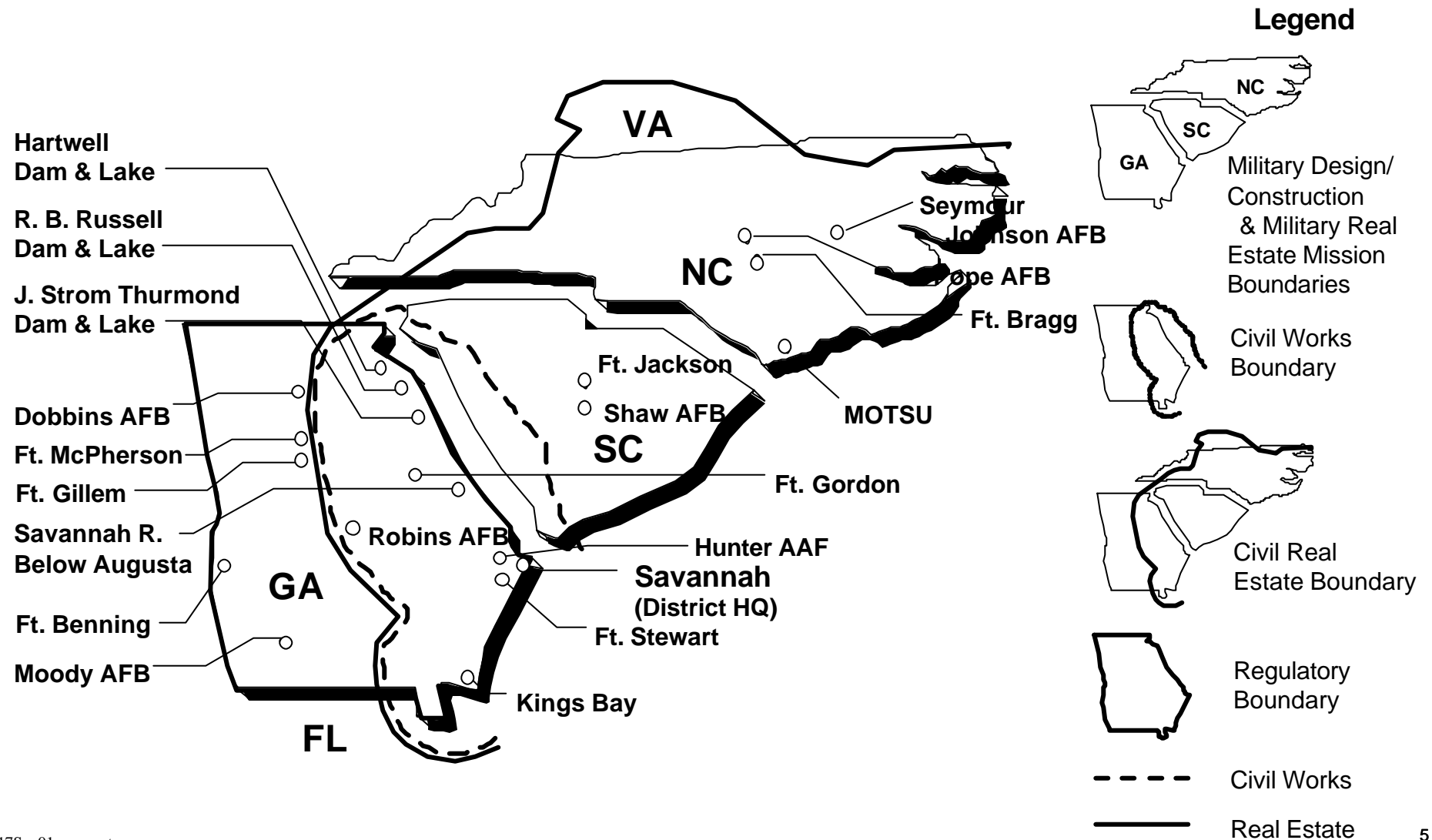
# *Our Mission*

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**To contribute to the national welfare and serve the public's needs by providing Central, Eastern and Coastal Georgia and the entire Savannah River Basin quality and responsive development, management and integration of the region's water resources; protection, restoration and management of the environment; disaster response and recovery; and civil engineering and technical services in an environmentally sustainable, economical and technically sound manner through partnerships, and to provide engineering, construction, environmental management and installation support services for nine Army and five Air Force installations and, as assigned other U.S. Governmental agencies within the Southeastern United States.**

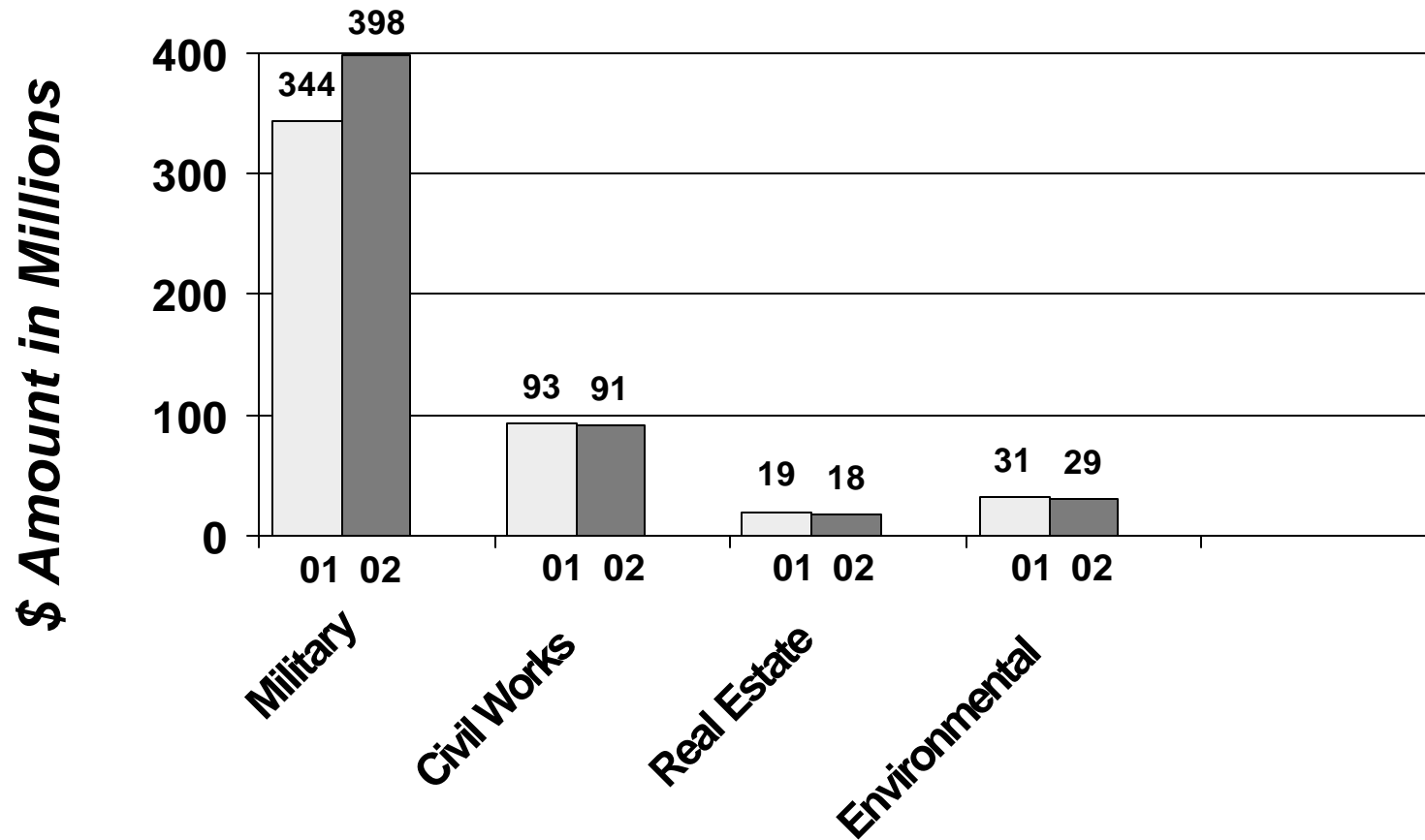


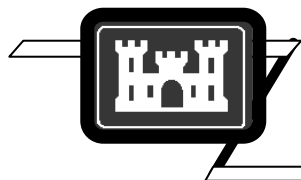
# Boundary Map





## *FY 01 - FY 02 District Workload*

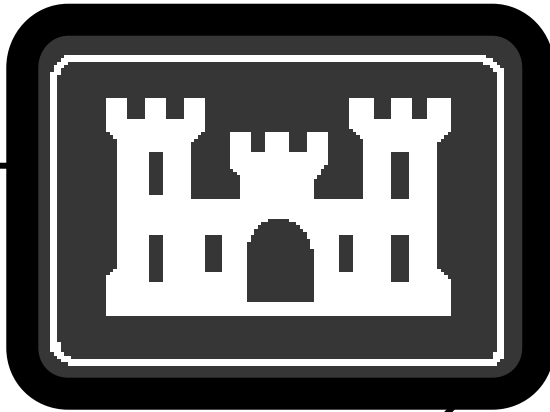




# *Agenda*

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- ☐ Mission & Overview of Savannah District
- ☒ **Military Program**
- ☐ Civil Works Program
- ☐ Environmental & Support for Others Program
- ☐ Small & Disadvantaged Business Program
- ☐ Architect-Engineer Contracting Process
- ☐ Contracting Trends



# *Military Program*

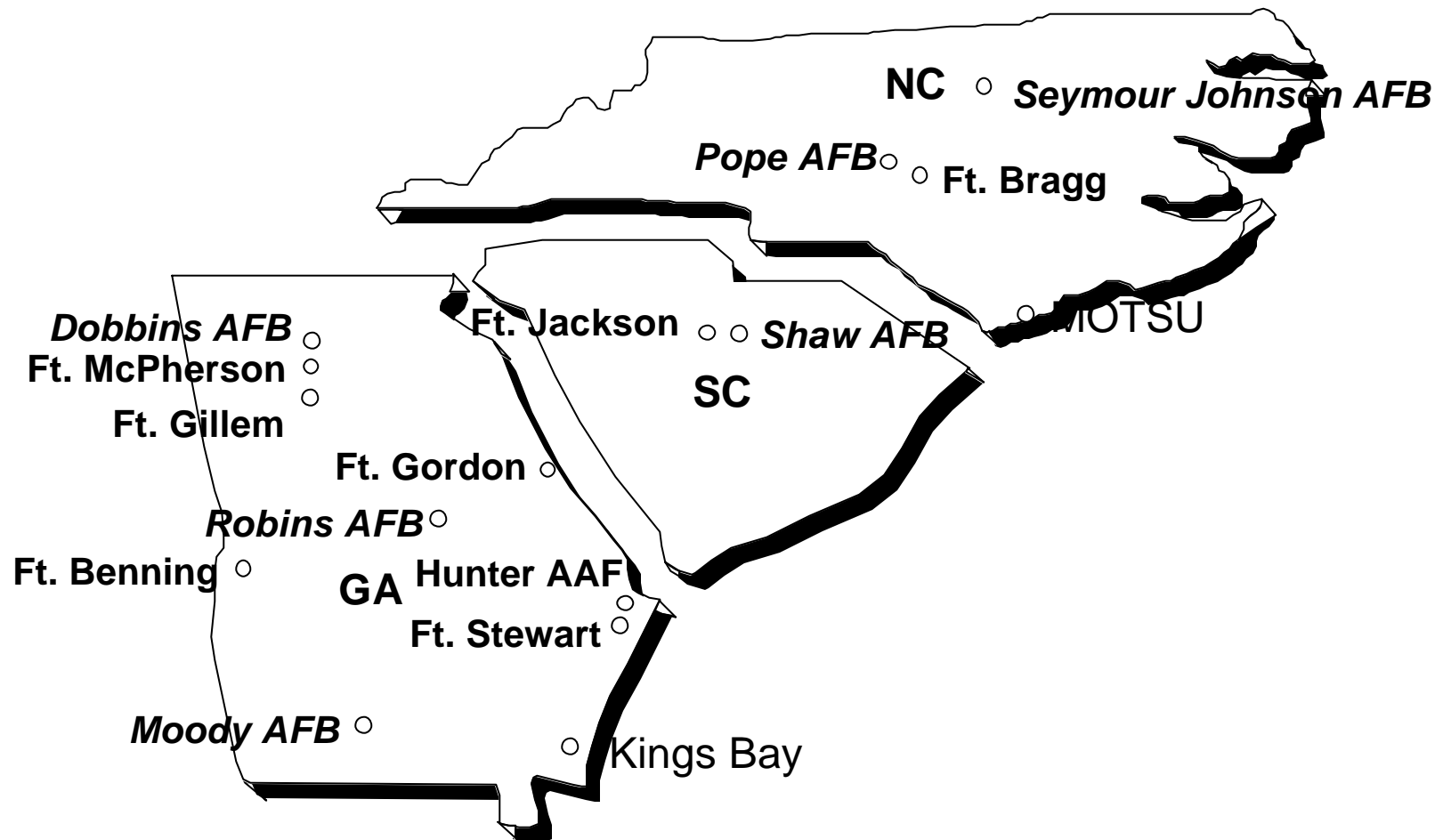
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***Presented by  
Pete Oddi  
Chief, Military Programs and Project Management***





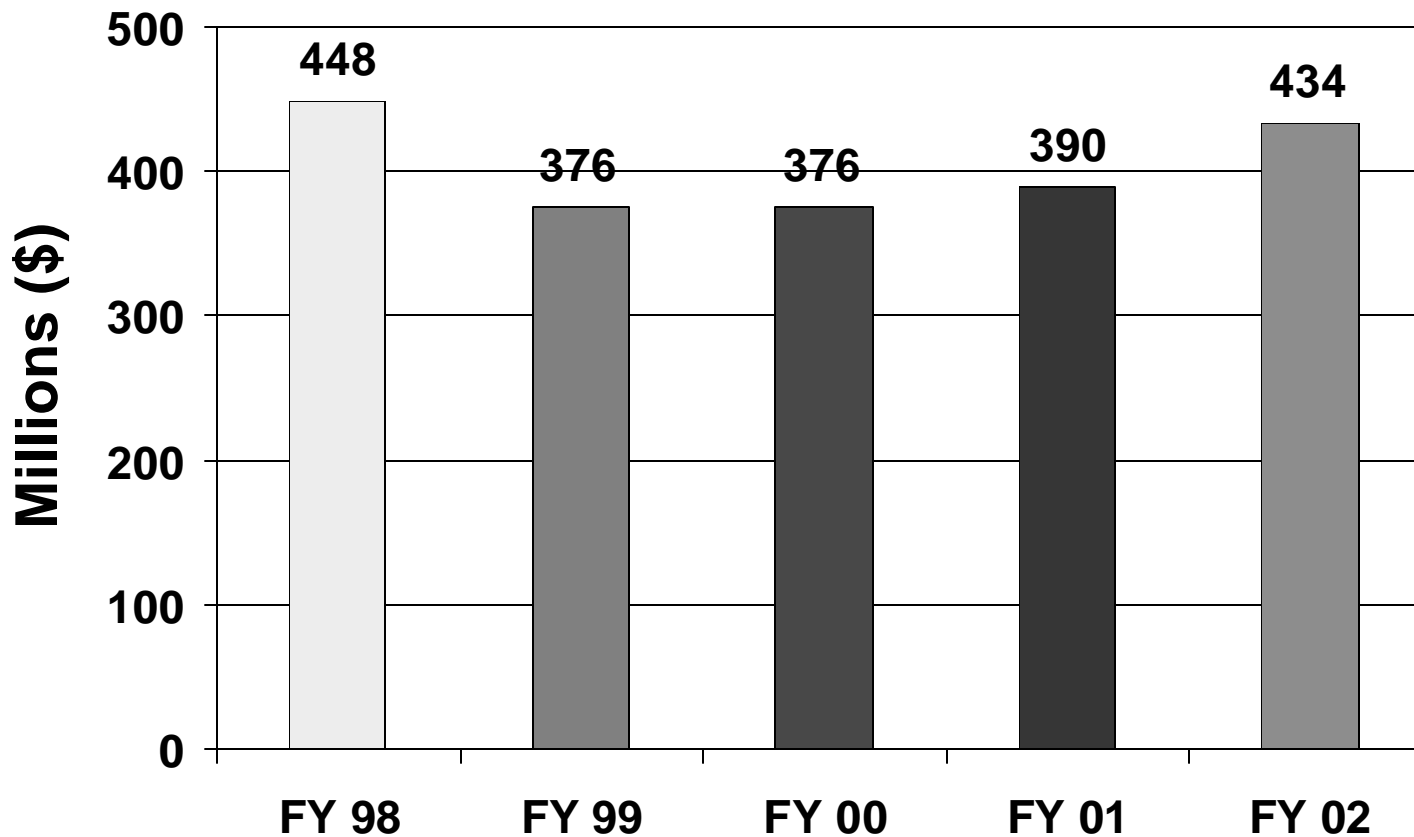
# *Military Design/Construction*

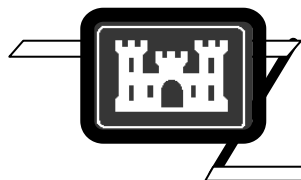




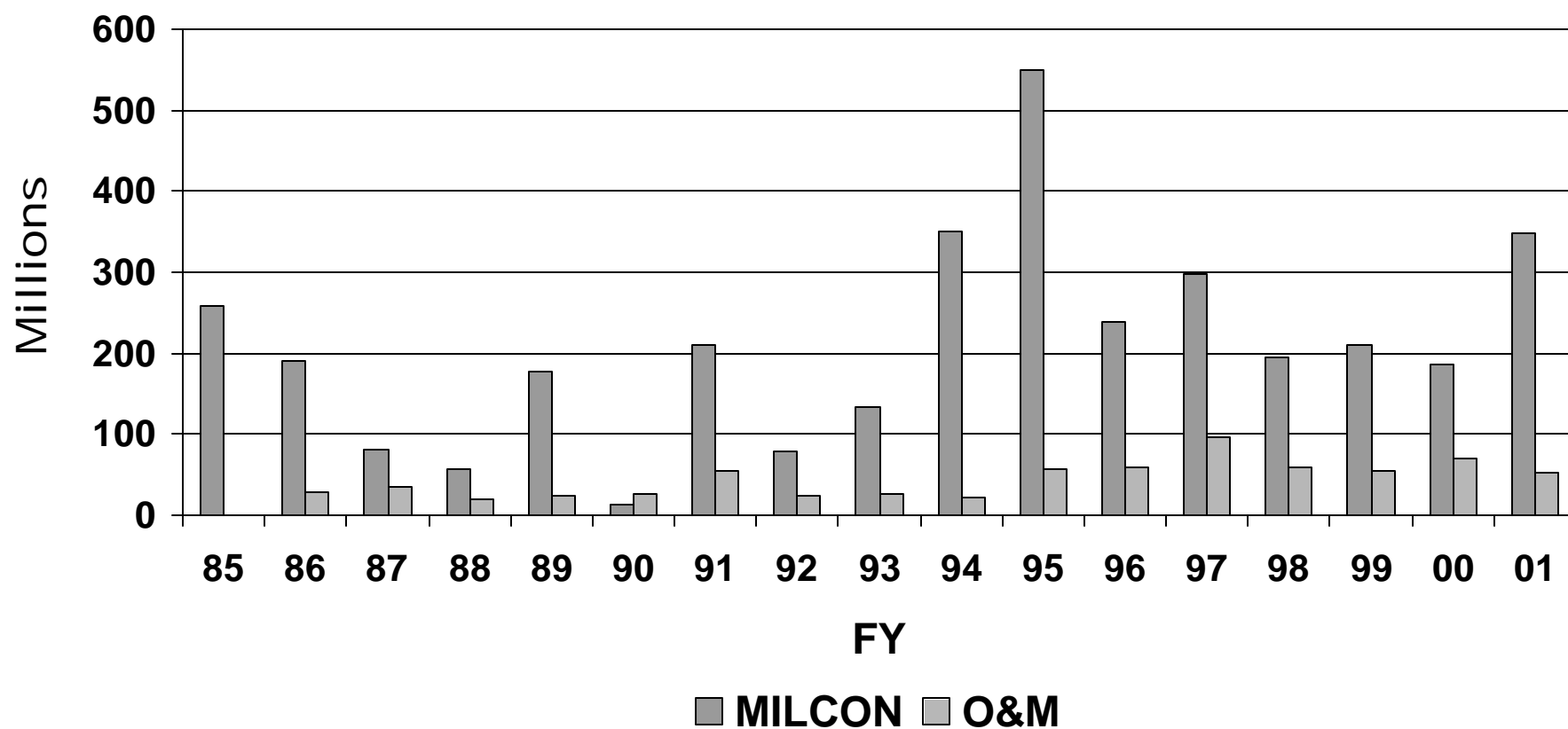
# *Military Program Workload*

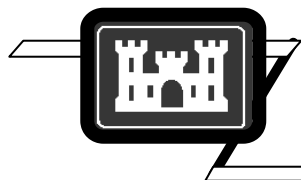
## ***Military Budget Expenditures***





# Construction Contract Awards

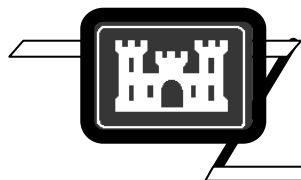




# *FY 02 Program by Funds Type*

*(\$ Millions)*

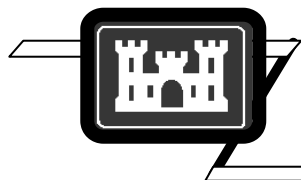
<i><b>Design Program</b></i>	<i><b>Funds Type</b></i>	<i><b>FY 02 &amp; Prior (\$M)</b></i>
<b>Air Force</b>	<b>Air Force MILCON</b>	<b>47.0</b>
<b>Army</b>	<b>Army MILCON</b>	<b>355.0</b>
<b>DoD</b>	<b>Medical, SOF, and schools, MILCON</b>	<b>56.0</b>
<b>O&amp;M</b>	<b>Various Locations</b>	<b>40.0</b>
		<b>\$498.0</b>



## *Military Program Trends*

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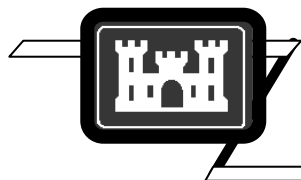
- ◆ **FY-02 Plus up-\$160M, 15 projects added to the MILCON Program**
- ◆ **Increased use of design-build acquisitions**
- ◆ **Effects of contracting out installation services**
- ◆ **Increased use of A-E and construction IDIQ's**
- ◆ **Movement from Competitive Bid (IFB's) to Best Value RFP's (LPTA, PPT, D-B, 8(a) neg)**
- ◆ **Design-Construct-Commission Initiative**



## *SAS Military Program Forecast*

### ***MILCON and Reimbursable Program (\$M)***

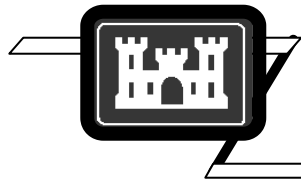
	<b>FY-02</b>	<b>FY-03</b>	<b>FY-04</b>	<b>FY-05</b>
<b>Army</b>	<b>\$355.0</b>	<b>\$246.0</b>	<b>\$221.0</b>	<b>\$270.0</b>
<b>Air Force</b>	<b>\$47.0</b>	<b>\$47.0</b>	<b>\$15.0</b>	<b>\$14.0</b>
<b>DoD Program</b>	<b>\$56.0</b>	<b>\$31.0</b>	<b>\$72.0</b>	<b>\$24.0</b>
<b>O&amp;M</b>	<b>\$40.0</b>	<b>\$40.0</b>	<b>\$40.0</b>	<b>\$40.0</b>
<b>Total</b>	<b>\$498.0</b>	<b>\$364.0</b>	<b>\$348.0</b>	<b>\$248.0</b>



## *SAS Military Program Forecast By Installation*

### ***MILCON and Major Reimbursable Program-Army (\$M)***

	<b>FY-02</b>	<b>FY-03</b>	<b>FY-04</b>	<b>FY-05</b>
<b>Ft. Benning</b>	<b>\$ 29.0</b>	<b>\$ 51.7</b>	<b>\$ 0.0</b>	<b>\$ 0.0</b>
<b>Ft. Bragg</b>	<b>\$192.3</b>	<b>\$153.2</b>	<b>\$167.5</b>	<b>\$195.6</b>
<b>Ft. Gillem</b>	<b>\$ 34.6</b>	<b>\$ 0.0</b>	<b>\$ 0.0</b>	<b>\$ 0.0</b>
<b>Ft. Gordon</b>	<b>\$ 59.0</b>	<b>\$ 0.0</b>	<b>\$ 0.0</b>	<b>\$ 72.0</b>
<b>HAAF</b>	<b>\$ 0.0</b>	<b>\$ 22.8</b>	<b>\$ 60.0</b>	<b>\$ 13.4</b>
<b>Ft. Jackson</b>	<b>\$ 26.9</b>	<b>\$ 28.0</b>	<b>\$ 4.9</b>	<b>\$ 0.0</b>
<b>Ft. McPherson</b>	<b>\$ 6.7</b>	<b>\$ 0.0</b>	<b>\$ 0.0</b>	<b>\$ 0.0</b>
<b>MOTSU</b>	<b>\$ 11.4</b>	<b>\$ 0.0</b>	<b>\$ 0.0</b>	<b>\$ 0.0</b>
<b>Ft. Stewart</b>	<b>\$ 51.2</b>	<b>\$ 21.0</b>	<b>\$ 61.0</b>	<b>\$ 13.2</b>
<b>Total Army Program</b>	<b>\$411.1</b>	<b>\$276.7</b>	<b>\$293.4</b>	<b>\$294.2</b>



## *SAS Military Program Forecast By Installation*

### ***MILCON and Major Reimbursable Program-Air Force (\$M)***

	<b>FY-02</b>	<b>FY-03</b>	<b>FY-04</b>	<b>FY-05</b>
<b>Dobbins AFB</b>	<b>\$ 0.0</b>	<b>\$ 0.0</b>	<b>\$ 0.0</b>	<b>\$ 0.0</b>
<b>Moody AFB</b>	<b>\$ 0.0</b>	<b>\$ 0.0</b>	<b>\$ 0.0</b>	<b>\$ 0.0</b>
<b>Pope AFB</b>	<b>\$ 17.8</b>	<b>\$14.6</b>	<b>\$ 5.9</b>	<b>\$ 5.7</b>
<b>Robins AFB</b>	<b>\$ 16.7</b>	<b>\$32.7</b>	<b>\$ 0.0</b>	<b>\$ 8.3</b>
<b>Seymour Johnson AFB</b>	<b>\$ 13.0</b>	<b>\$ 0.0</b>	<b>\$ 9.6</b>	<b>\$ 0.0</b>
<b>Total AF Program</b>	<b>\$ 47.4</b>	<b>\$47.3</b>	<b>\$15.5</b>	<b>\$14.0</b>





# *FY 01 Military Program*

## *Army*

***\$579 Million  
Under Construction***

***\$653 Million  
Under Design***



**Ft. Gordon**



**Ft. Bragg**



**Ft. Stewart**

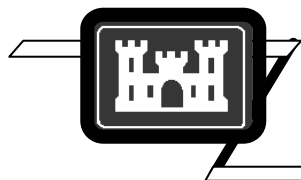


**Ft. Jackson**



**Ft. Benning**





# *Fort Benning*

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## ***Construction Projects***

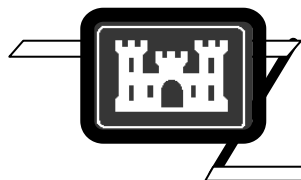
- ◆ **Number of Projects - 13**
- ◆ **Amount - \$103.0M**

## ***Design Projects***

- ◆ **Number of Projects - 6**
- ◆ **Amount - \$106.0M**

**Ranger Barracks**





# *Fort Bragg*

---

## ***Construction Projects***

- ◆ Number of Projects - 30
- ◆ Amount - \$305.0M



**1<sup>st</sup> Brigade Barracks**

## ***Design Projects***

- ◆ Number of Projects - 20
- ◆ Amount - \$311.0M



# *Fort Stewart / HAAF*

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## ***Construction Projects***

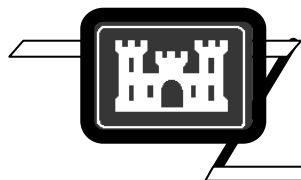
- ◆ **Number of Projects - 18**
- ◆ **Amount - \$107.0M**

## ***Design Projects***

- ◆ **Number of Projects - 5**
- ◆ **Amount - \$73.0M**



**Medical/Dental Facility**



# *Fort Jackson*

---

## ***Construction Projects***

- ◆ Number of Projects - 4
- ◆ Amount - \$11.0M

## ***Design Projects***

- ◆ Number of Projects - 4
- ◆ Amount - \$87.0M



**Barracks**



# *FY 01 Military Program*



**Seymour Johnson AFB**

***Air Force***  
***\$107.0 Million***  
***Under Construction***  
  
***\$37.0 Million***  
***Under Design***



**Dobbins ARB**



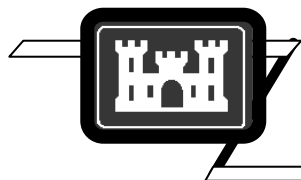
**Robins AFB**



**Moody AFB**



**Pope AFB**



# *Robins AFB*

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## ***Construction Projects***

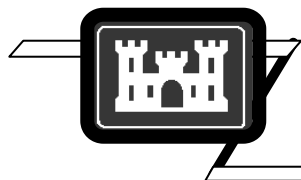
- ◆ 2 Projects
- ◆ \$14.0M

## ***Design Projects***

- ◆ 3 Projects
- ◆ \$15.0M



**Robins Hospital**



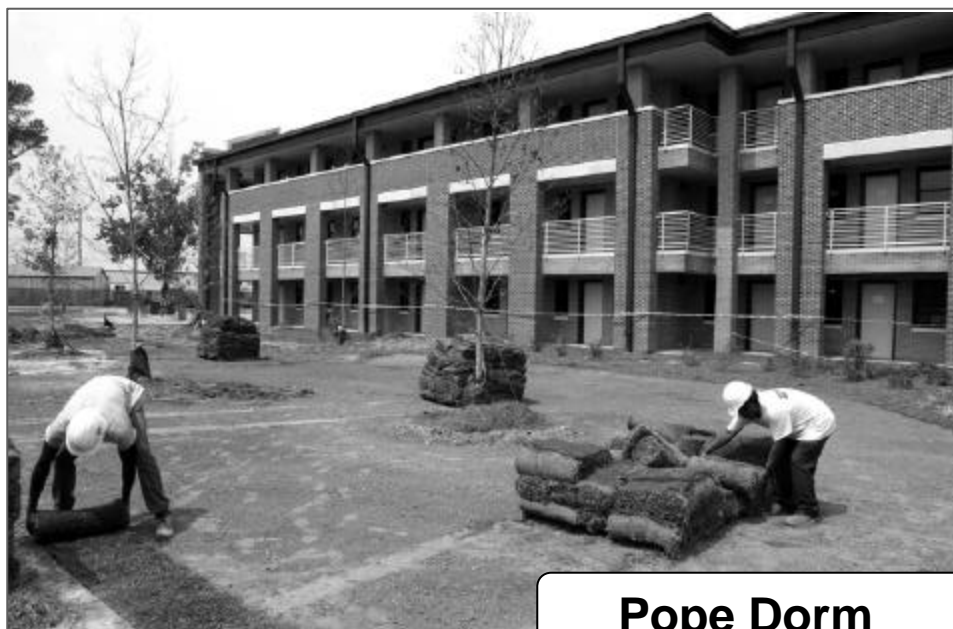
# Pope AFB

## ***Construction Projects***

- ◆ Number of Projects - 9
- ◆ Amount - \$53.0M

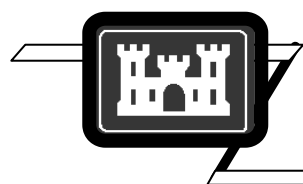
## ***Design Projects***

- ◆ Number of Projects - 1
- ◆ Amount - \$18.0M



**Pope Dorm**

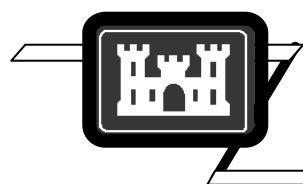




## *FY 02 Military Construction Projects Currently Under Design*

<b><i>Location</i></b>	<b><i>Description</i></b>	<b><i>PA \$(000)</i></b>	<b><i>Advertise</i></b>
<b>Ft. Benning</b>	<b>Runway Extension</b>	<b>6,900</b>	<b>Jan-Feb 02</b>
	<b>Passenger Processing Facility</b>	<b>17,000</b>	<b>Nov-Dec 01</b>
	<b>SOF Tactical Equipment Shop</b>	<b>5,100</b>	<b>Feb-Mar 02</b>
<b>Fort Bragg</b>	<b>Parachute Team Facility</b>	<b>7,700</b>	<b>Apr-May 02</b>
	<b>Vehicle Maintenance Complex</b>	<b>13,600</b>	<b>May-Jun 02</b>
	<b>SOF Weather Operations</b>	<b>1,000</b>	<b>Jun-Jul 02</b>
	<b>SOF Repair Training Facility</b>	<b>1,812</b>	<b>Apr-May 02</b>
	<b>Baffled Range Facility</b>	<b>2,600</b>	<b>Feb-Mar 02</b>

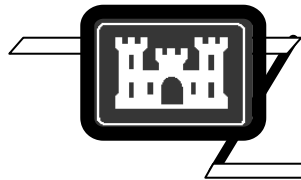
*Note: Information is provided with the understanding that contracts are subject to the availability of funds and the priority of work. Anticipated projects and dates are subject to change. All Construction Contracts are advertised in the Commerce Business Daily.*



## *FY 02 Military Construction Projects Currently Under Design*

<b><i>Location</i></b>	<b><i>Description</i></b>	<b><i>PA \$(000)</i></b>	<b><i>Advertise</i></b>
<b>Ft. Bragg</b>	<b>SOF Language Training Facility</b>	<b>2,100</b>	<b>Feb-Mar 02</b>
	<b>SOF Exp Veh. Maint. Complex</b>	<b>3,600</b>	<b>Feb-Mar 02</b>
	<b>SOF BN Ops &amp; Veh. Maint.</b>	<b>8,500</b>	<b>Nov-Dec 01</b>
	<b>SOF Team &amp; Info Automation</b>	<b>5,800</b>	<b>Nov-Dec 01</b>
	<b>SOF Rowe Training Facility</b>	<b>4,800</b>	<b>Nov-Dec 01</b>
	<b>SOF Imagery &amp; Analysis Facility</b>	<b>3,150</b>	<b>Nov-Dec 01</b>
<b>Fort Gillem</b>	<b>Battalion &amp; Company Admin. Facility</b>	<b>5,600</b>	<b>Apr-May 02</b>

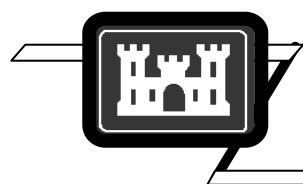
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## *FY 02 Military Construction Projects Currently Under Design*

<b><i>Location</i></b>	<b><i>Description</i></b>	<b><i>PA \$(000)</i></b>	<b><i>Advertise</i></b>
<b>Ft. Gordon</b>	<b>Communications Facility</b>	<b>11,000</b>	<b>May-Jun 02</b>
	<b>Vehicle Maintenance Complex</b>	<b>23,000</b>	<b>May-Jun 02</b>
	<b>CEP Modernization</b>	<b>25,000</b>	<b>Nov-Dec 01</b>
<b>Ft. Jackson</b>	<b>Trainee Barracks</b>	<b>55,000</b>	<b>Apr-May 02</b>
<b>Ft. Stewart</b>	<b>Consolidated Maint. Facility</b>	<b>13,600</b>	<b>Jan-Feb 02</b>
	<b>Education Center</b>	<b>16,600</b>	<b>Feb-Mar 02</b>
	<b>Soldier Service Center</b>	<b>10,200</b>	<b>Feb-Mar 02</b>
	<b>Medical Clinic</b>	<b>9,800</b>	<b>Jun-Jul 02</b>

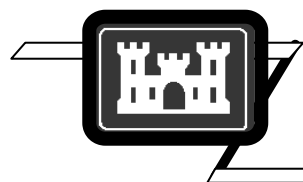
*Note: Information is provided with the understanding that contracts are subject to the availability of funds and the priority of work. Anticipated projects and dates are subject to change. All Construction Contracts are advertised in the Commerce Business Daily.*



## *FY 02 Military Construction Projects Currently Under Design*

<b><i>Location</i></b>	<b><i>Description</i></b>	<b><i>PA \$(000)</i></b>	<b><i>Advertise</i></b>
Pope AFB	Corrosion Control Facility	17,800	Jun-Jul 02
Robins AFB	Large Item A/C Support Facility	3,050	Feb-Mar 02
	Fire Training Facility	3,800	Feb-Mar 02
	KC-135 Squad Ops	7,800	May-Jun 02
Seymour Johnson AFB	Operations & Maint. Facility	3,490	Nov-Dec 01

*Note: Information is provided with the understanding that contracts are subject to the availability of funds and the priority of work. Anticipated projects and dates are subject to change. All Construction Contracts are advertised in the Commerce Business Daily.*



## *FY 02 Military Construction Projects Currently Under Design*

<b><i>Location</i></b>	<b><i>Description</i></b>	<b><i>PA \$(000)</i></b>	<b><i>Advertise</i></b>
<b>MOTSU</b>	<b>River Road Improvements</b>	<b>4,600</b>	<b>Nov-Dec 01</b>
	<b>Open Storage Area</b>	<b>2,050</b>	<b>Nov-Dec 01</b>
	<b>Deployment Staging Area</b>	<b>2,000</b>	<b>Nov-Dec 01</b>
	<b>Fire Station</b>	<b>2,750</b>	<b>Jun-Jul 02</b>

***Note: Information is provided with the understanding that contracts are subject to the availability of funds and the priority of work. Anticipated projects and dates are subject to change. All Construction Contracts are advertised in the Commerce Business Daily.***



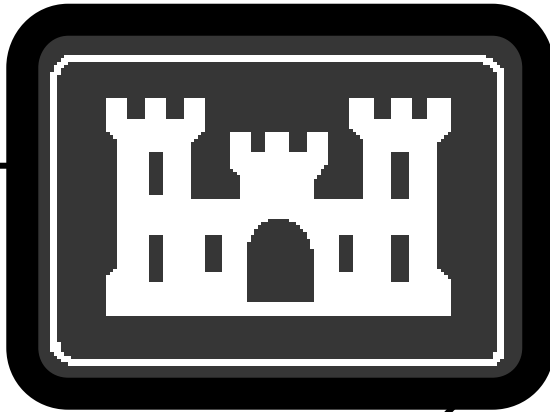
## *FY 02 MILCON 8(a) Projects*

<i>Project</i>	<i>Installation</i>	<i>\$(000)</i>	<i>Remarks</i>
<b>River Rd Improvements</b>	<b>MOTSU</b>	<b>\$4,600</b>	<b>8(a) Competitive</b>
<b>Deployment Staging Area</b>	<b>MOTSU</b>	<b>\$2,000</b>	<b>8(a) Competitive</b>
<b>Open Storage Area</b>	<b>MOTSU</b>	<b>\$2,050</b>	<b>8(a) Competitive</b>
<b>Battalion HQ &amp; Admin</b>	<b>Ft. Gillem</b>	<b>\$5,600</b>	<b>8(a) Competitive</b>
<b>Fire Station</b>	<b>MOTSU</b>	<b>\$2,750</b>	<b>8(a) Negotiated</b>
<b>Replace KC-135 Squad Ops</b>	<b>Robins AFB</b>	<b>\$7,800</b>	<b>8(a) Competitive</b>
<b>Tactical Equipment Shop</b>	<b>Ft. Benning</b>	<b>\$5,100</b>	<b>8(a) Competitive</b>
<b>SOF Weather Operations</b>	<b>Ft. Bragg</b>	<b>\$1,000</b>	<b>8(a) Negotiated</b>



## *FY 02 MILCON 8(a) Projects*

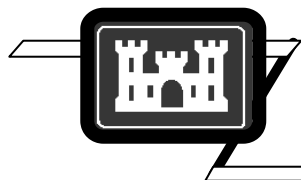
<i>Project</i>	<i>Installation</i>	<i>\$(000)</i>	<i>Remarks</i>
<b>Imagery &amp; Analysis Facility</b>	<b>Ft. Bragg</b>	<b>\$3,150</b>	<b>8(a) Competitive</b>
<b>Rowe Training Facility</b>	<b>Ft. Bragg</b>	<b>\$4,800</b>	<b>8(a) Competitive</b>
<b>Expand Vehicle Maint. Complex</b>	<b>Ft. Bragg</b>	<b>\$3,600</b>	<b>8(a) Competitive</b>
<b>Repair Training Facility</b>	<b>Ft. Bragg</b>	<b>\$1,812</b>	<b>8(a) Negotiated</b>
<b>Parachute Team GP Bldg</b>	<b>Ft. Bragg</b>	<b>\$7,700</b>	<b>8(a) Competitive</b>



*Questions?*

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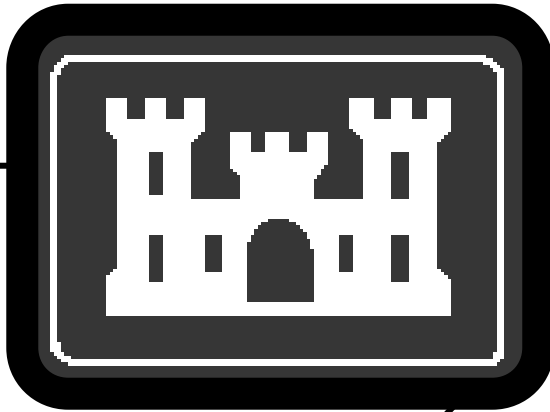




# *Agenda*

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- ☐ Mission & Overview of Savannah District
- ☐ Military Program
- ☒ **Civil Works Program**
- ☐ Environmental & Support for Others Program
- ☐ Small & Disadvantaged Business Program
- ☐ Architect-Engineer Contracting Process
- ☐ Contracting Trends



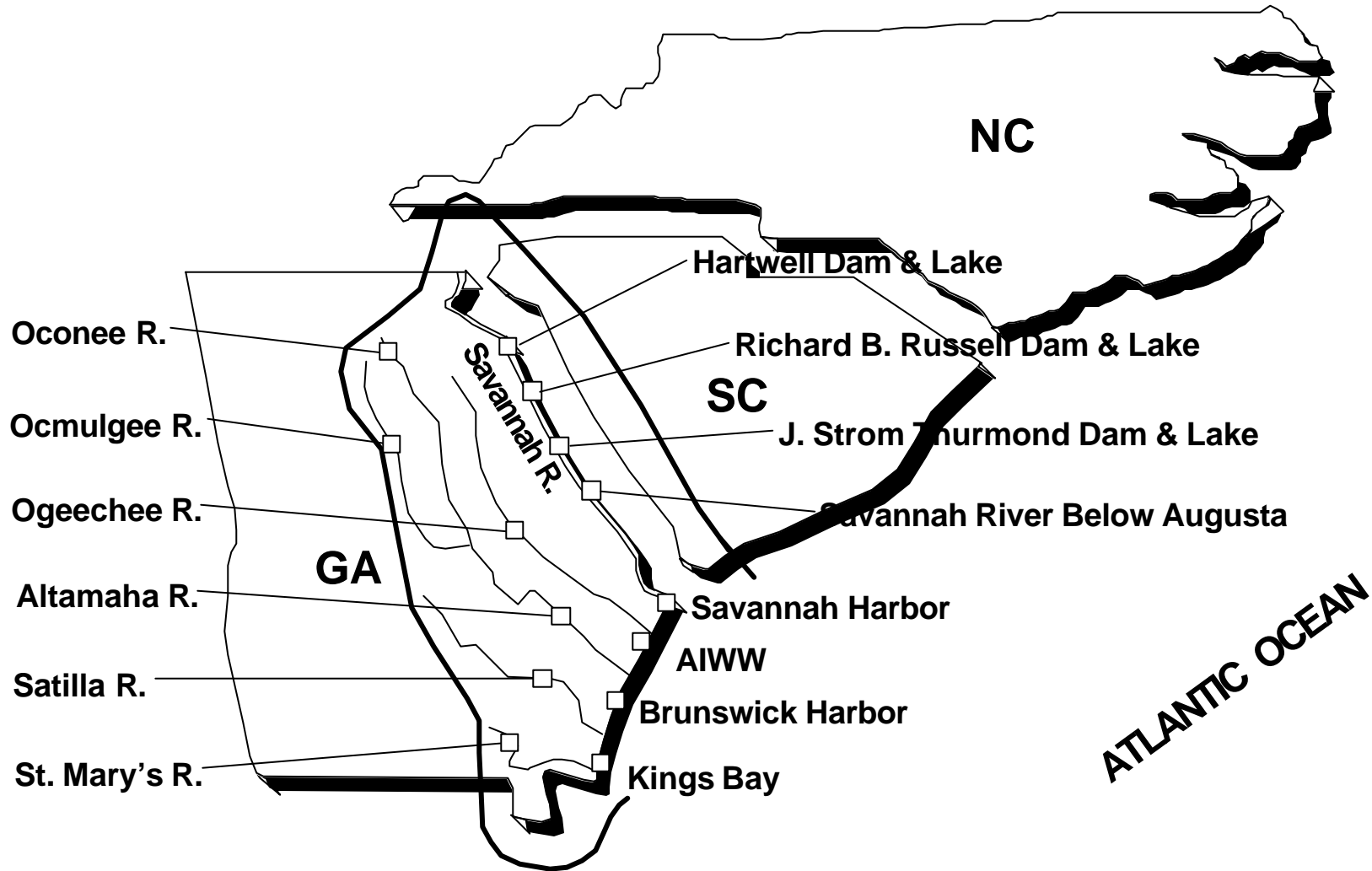
# *Civil Works Program*

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***Presented by  
Dan Parrott  
Chief, Civil Works Programs and Project Management***



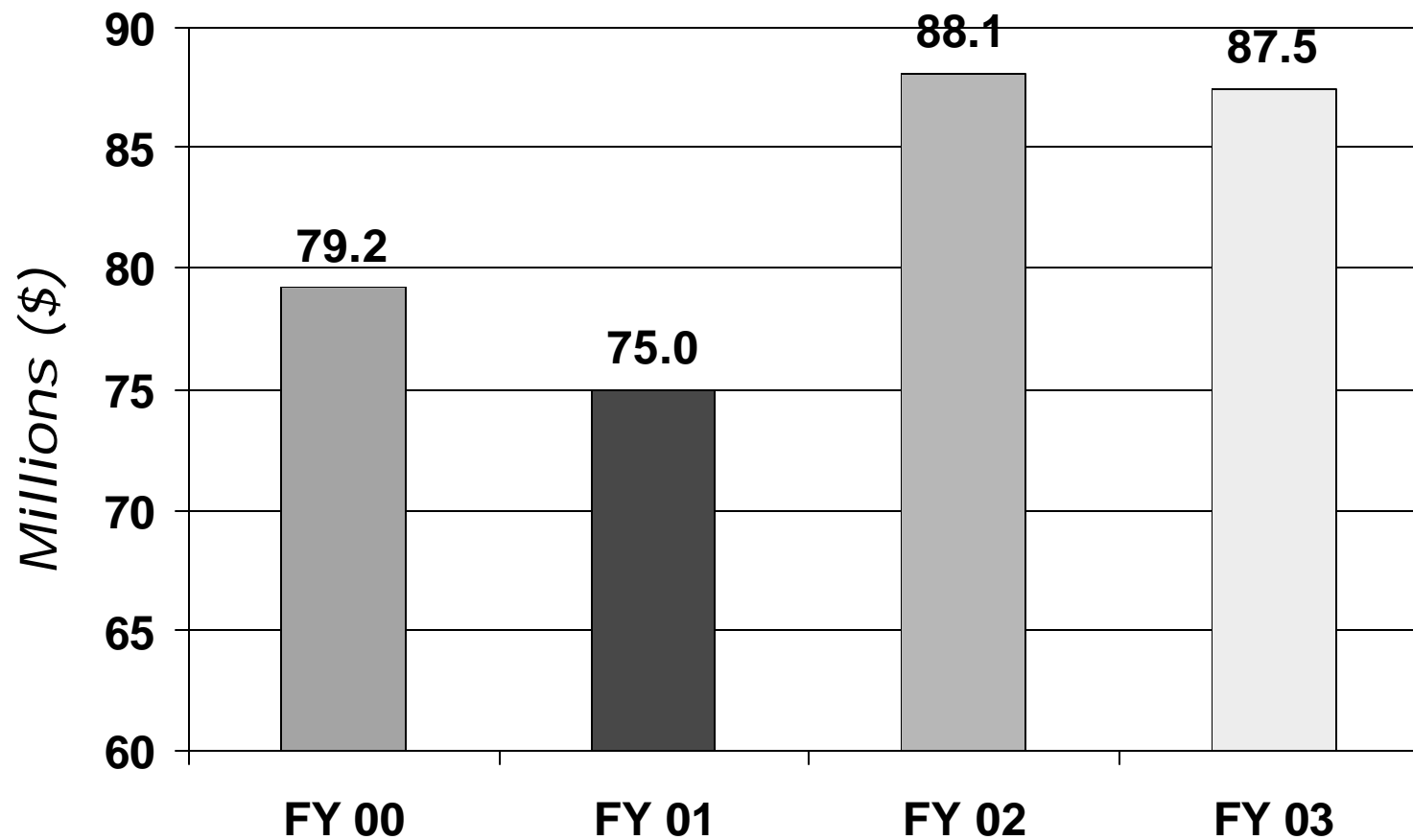
# *Civil Works Boundary*





# *Civil Works Program Workload*

## ***Estimated Expenditures***

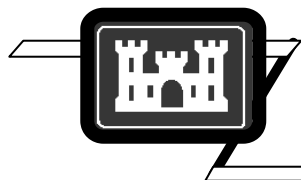




## *Important Trends in Civil Works*

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- **Civil O&M steadily increasing**
- **Civil General Investigations steady**
- **Civil Construction General steady**
- **Contributed funds decreasing in the out years with the clear up of the back log**
- **Environmental Restoration Projects increasing**

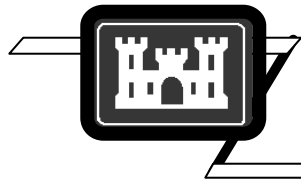


## *Civil Planning & Design Programs*

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***HQUSACE has established specific planning and design A-E contracting targets for total Civil Works programs (roll-up of all appropriations) for FY 02. South Atlantic Division goal - 42%***

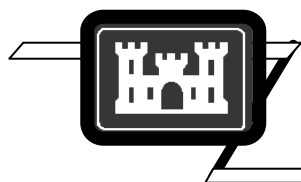
***\*Savannah District goal - 40%***



## *SAS Civil Works 3-5 Year Forecast*

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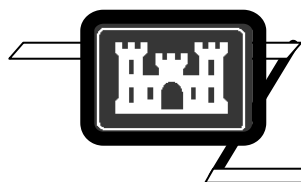
	<i><b>GI</b></i>	<i><b>CG</b></i>	<i><b>O&amp;M</b></i>	<i><b>CF</b></i>	<i><b>Total</b></i>
• <b>FY02</b>	<b>\$2.5</b>	<b>25.0</b>	<b>50.1</b>	<b>10.5</b>	<b>\$88.1M</b>
• <b>FY03</b>	<b>\$2.0</b>	<b>30.0</b>	<b>51.5</b>	<b>4.0</b>	<b>\$87.5M</b>
• <b>FY04</b>	<b>\$2.1</b>	<b>30.0</b>	<b>52.0</b>	<b>4.5</b>	<b>\$88.6M</b>
• <b>FY05</b>	<b>\$2.2</b>	<b>30.0</b>	<b>54.0</b>	<b>2.0</b>	<b>\$88.2M</b>
• <b>FY06</b>	<b>\$2.3</b>	<b>25.0</b>	<b>55.5</b>	<b>2.0</b>	<b>\$84.8M</b>



## *FY 02 Civil Works Construction Contracts*

<i><b>Project</b></i>	<i><b># New Contracts</b></i>	<i><b>Est. Total (\$000)</b></i>
<b>Construction General</b>		
Russell/JST Dam & Lake	3	\$ 4,550
Oates Creek	1	2,400
Hartwell Powerplant	3	7,200
Lower Savannah River	1	2,000
Brunswick Harbor Deepening	3	44,000
Clemson Diversion Dams	1	6,000
<b>Operations &amp; Maintenance</b>		
AIWW O&M	1	\$ 2,600
Brunswick Harbor O&M	1	3,200
Savannah Harbor O&M	3	10,800
Savannah Harbor Contributed Fund	4	9,500
Hartwell O&M	3	2,725
R.B. Russell O&M	1	850
Thurmond O&M	?	?
		<hr/>
		<b>\$95,825</b>

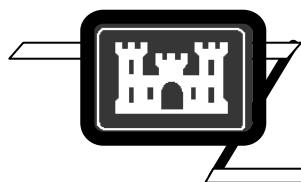




## *FY 03 Civil Works Construction Contracts*

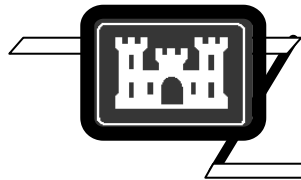
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<i><b>Project</b></i>	<i><b># New Contracts</b></i>	<i><b>Est. Total (\$000)</b></i>
<b>Construction General</b>		
Latham River, Brunswick	1	4,000
Richard B. Russell	1	3,900
<b>Operations &amp; Maintenance</b>		
AIWW O&M	1	\$ 2,600
Brunswick Harbor O&M	1	3,200
Savannah Harbor O&M	3	10,962
Savannah Harbor Contributed Funds	2	4,000
J. Strom Thurmond O&M	1	800
Richard B. Russell O&M	1	800
Hartwell O&M	2	1,100
		<hr/> <b>\$31,362</b>



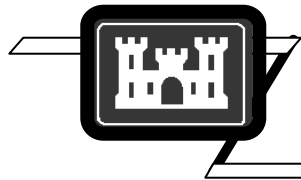
# Civil Works Construction Schedule

<b><i>Location</i></b>	<b><i>Description</i></b>	<b><i>PA \$(000)</i></b>	<b><i>Procurement</i></b>
<b>Russell Project</b>	<b>Supply static start for pumpback storage units</b>	<b>\$2,400</b>	<b>Nov 01</b>
	<b>O2 System site work</b>	<b>\$1,300</b>	<b>Jan 02</b>
	<b>Supply &amp; install O2 system cryogenic equip.</b>	<b>\$850</b>	<b>Jan 02</b>
	<b>Install circuit breakers &amp; static start</b>	<b>\$3,900</b>	<b>Oct 02</b>
<b>Augusta, GA</b>	<b>Improve Channel, Oates Creek</b>	<b>\$2,400</b>	<b>May 02</b>
<b>Hartwell Project</b>	<b>Install switchyard circuit breakers</b>	<b>\$3,000</b>	<b>Sep 02</b>
	<b>Supply &amp; Install Excitors &amp; Regulators</b>	<b>\$2,000</b>	<b>Sep 02</b>
	<b>Supply &amp; Install Governors</b>	<b>\$2,200</b>	<b>Sep 02</b>



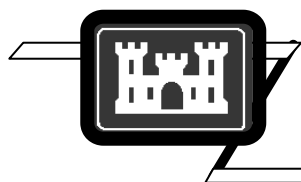
# Civil Works Construction Schedule

<b><i>Location</i></b>	<b><i>Description</i></b>	<b><i>PA \$(000)</i></b>	<b><i>Procurement</i></b>
Clemson, SC	Seismic Protection-Clemson	\$6,000	May 02
Savannah, GA	Lower Savannah River Environmental Restoration	\$2,000	Sep 01
Brunswick Harbor Deepening	Inner Harbor	\$24,000	Apr 02
	Outer Harbor	\$18,000	Feb 02
	Weir Improvements	\$2,000	Feb 02



## *O&M Construction Schedule*

<i><b>Location</b></i>	<i><b>Description</b></i>	<i><b>PA \$(000)</b></i>	<i><b>Procurement</b></i>
Thurmond Project	Tainter Gate Seal Replacement	\$ 800	Jan 03
Russell Project	Powerhouse Roof Replacement	\$ 850	Dec 01
	Convert Governors to Digital	\$ 850	Mar 03
Hartwell Project	Replace/Refurbish Diesel Pumps - Clemson Pumping Station	\$1,000	Oct 01
	Supply Unit 5 Breakers	\$1,000	Dec 01
	Install Unit 5 Breakers	\$ 725	Jun 02



## *O&M Dredging Schedule*

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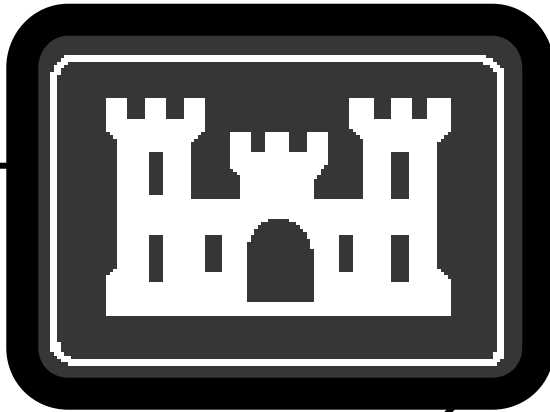
<i><b>Location</b></i>	<i><b>Dredge</b></i>	<i><b>PA \$(000)</b></i>	<i><b>Procurement</b></i>
<b>Savannah Entrance Channel</b>	<b>Hopper</b>	<b>\$2,700</b>	<b>Oct 01</b>
<b>Brunswick Entrance Channel</b>	<b>Hopper</b>	<b>\$3,200</b>	<b>Oct 01</b>
<b>Savannah Harbor Upper Harbor</b>	<b>Pipeline</b>	<b>\$6,900</b>	<b>Sep 02</b>
<b>Savannah Harbor Sediment Basin</b>	<b>Pipeline</b>	<b>\$1,200</b>	<b>Mar 02</b>



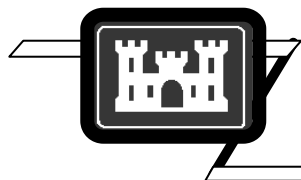
## *FY 02 Civil Works 8(a) Projects*

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<i><b>Project</b></i>	<i><b>Est. \$(000)</b></i>	<i><b>Remarks</b></i>
<b>McCalla State Park Richard B. Russell Project</b>	<b>\$100,000</b>	<b>Negotiated</b>



*Questions?*

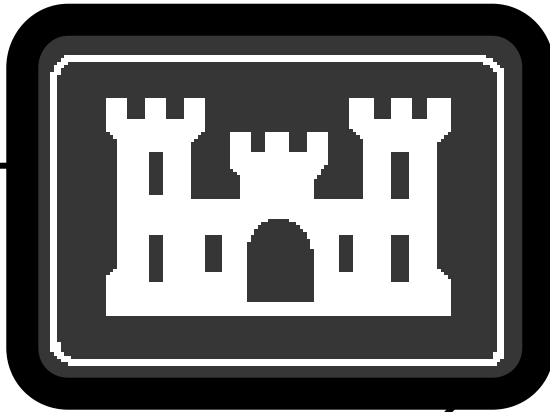


# *Agenda*

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- ☐ Mission & Overview of Savannah District
- ☐ Military Program
- ☐ Civil Works Program
- ☒ **Environmental & Support for Others Program**
- ☐ Small & Disadvantaged Business Program
- ☐ Architect-Engineer Contracting Process
- ☐ Contracting Trends





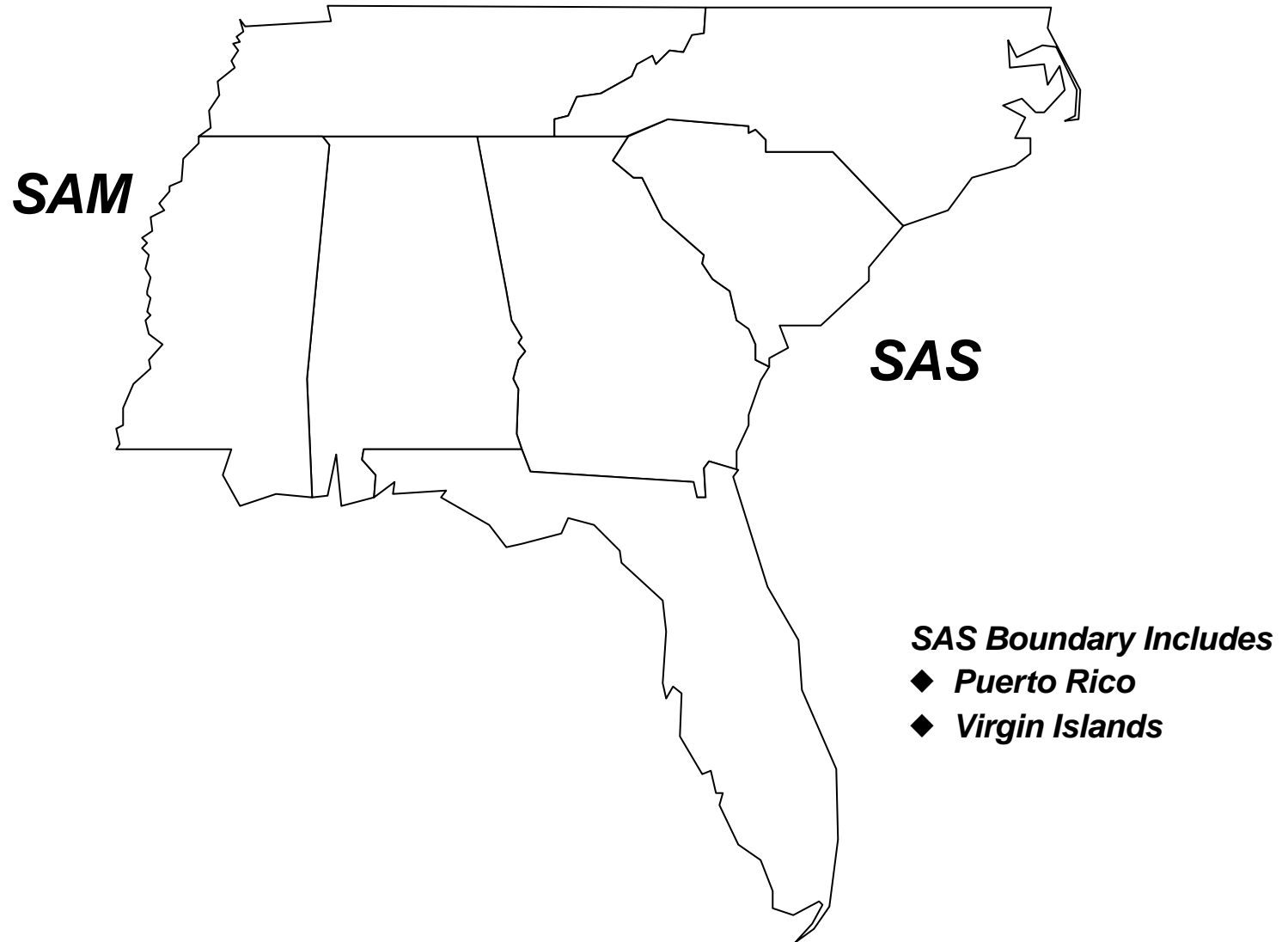
# *Environmental & Support for Others Program*

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***Presented by  
Mike Sydow  
Total Environmental Restoration Contract Manager  
and Work for Others Program Manager***

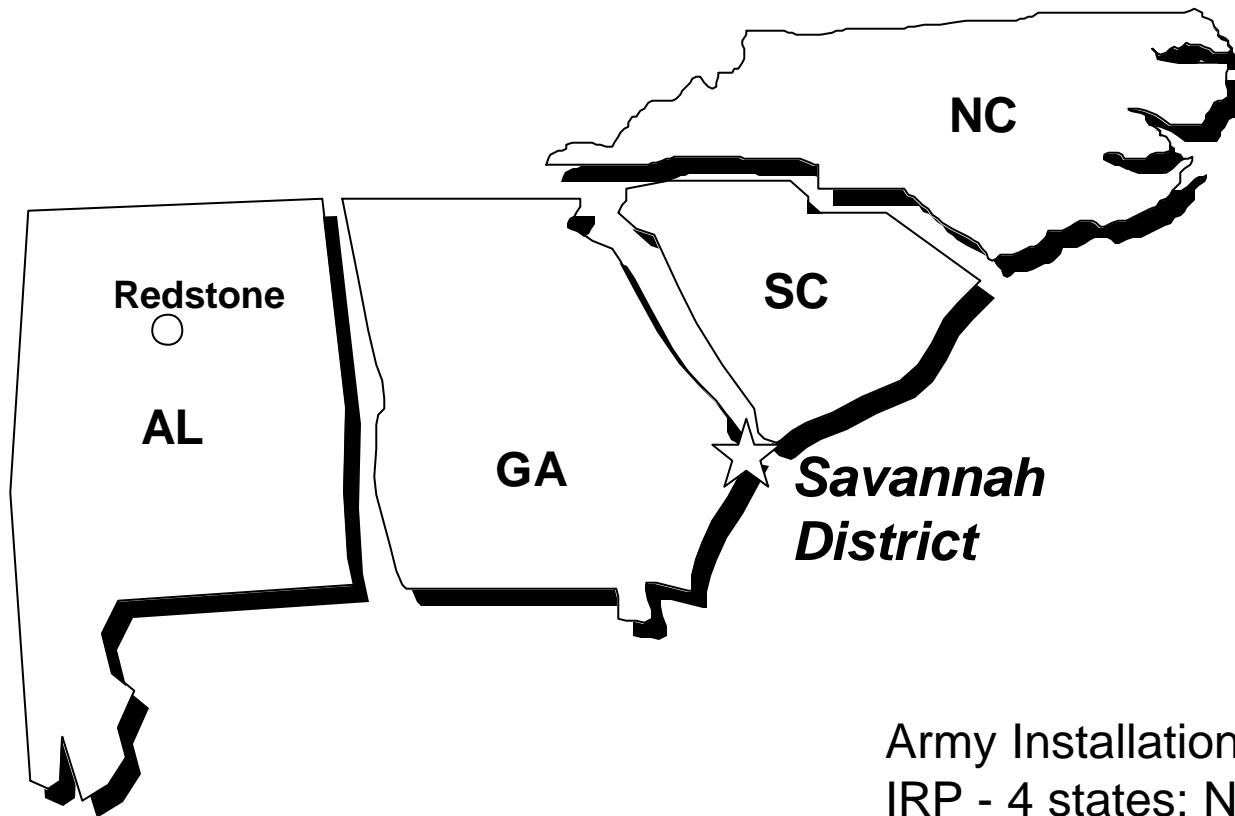


# *SAD FUDS Boundaries*

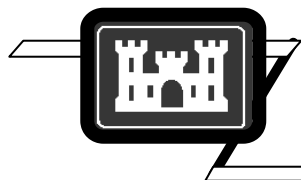




# *SAS Army Boundary*

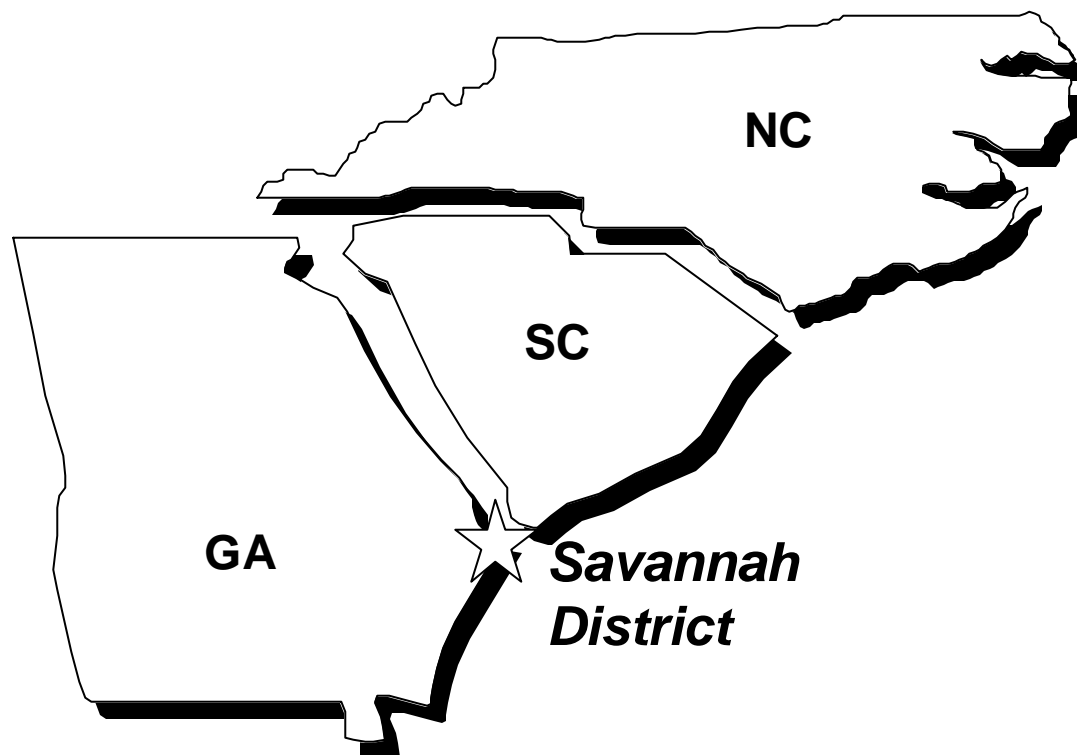


Army Installations - 9  
IRP - 4 states; NC, SC, GA  
AL (*Redstone Arsenal  
Only*)  
EQ – NC, SC, GA

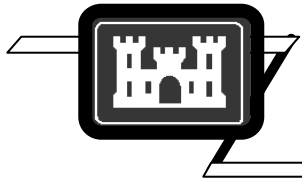


# *WFO Boundary*

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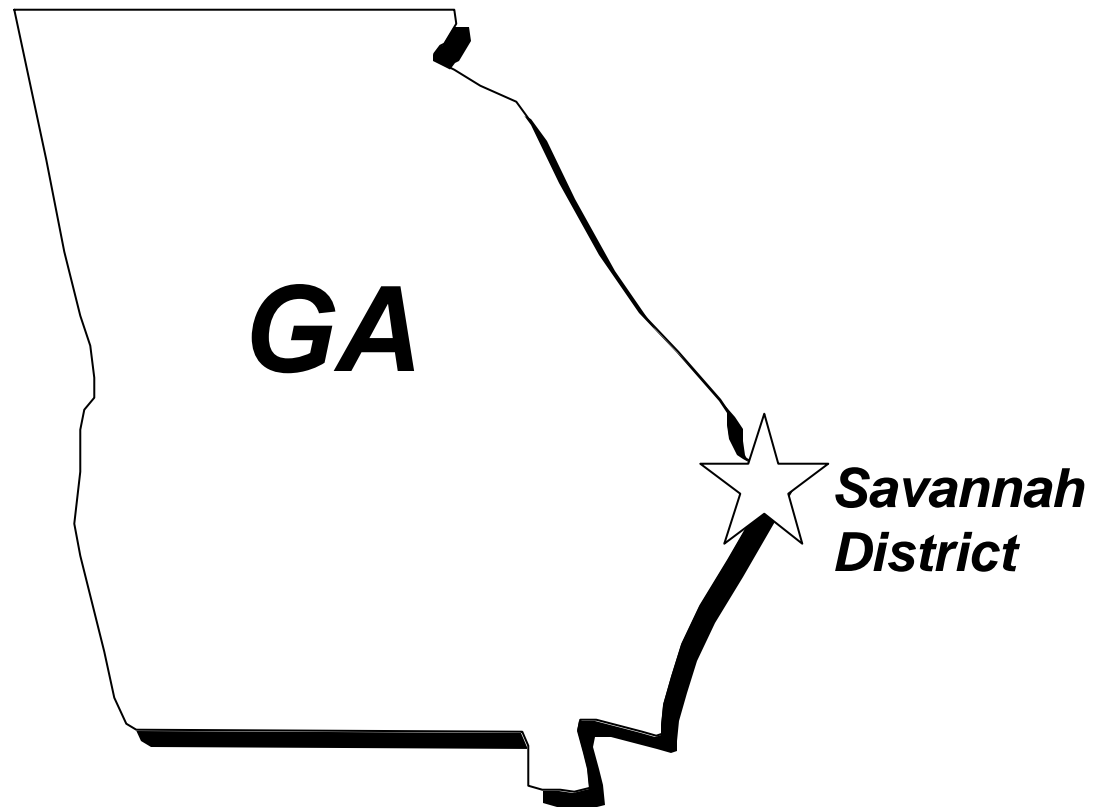


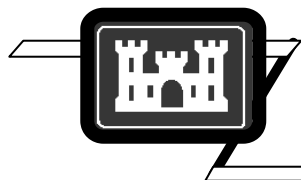
Army Installations - 9  
Air Force Installations - 7  
Other DOD



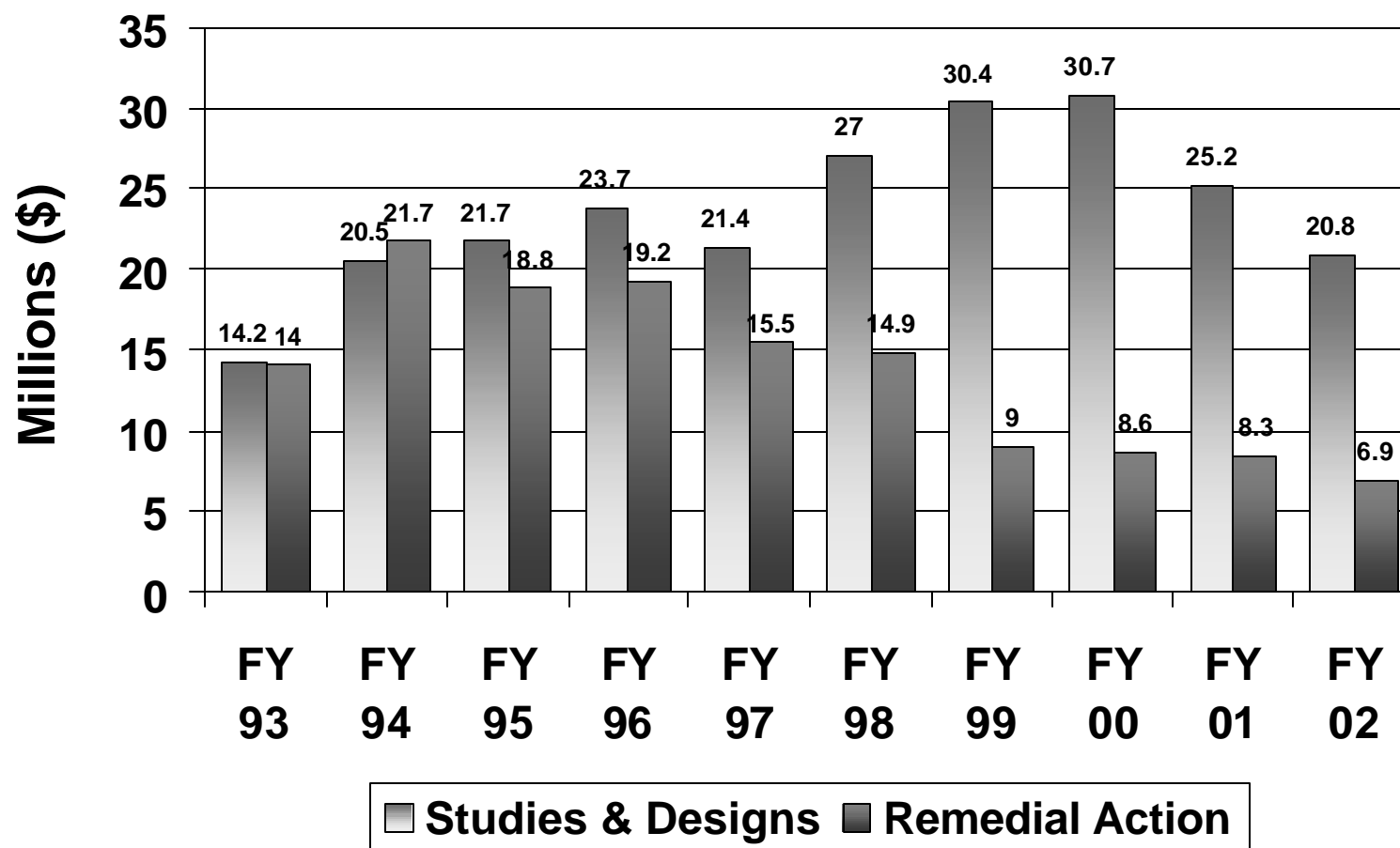
# *SFO Boundary*

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# *Environmental Workload*





# *Environmental Contracts*

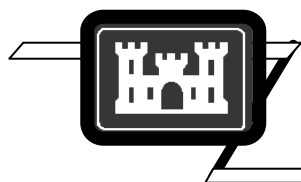
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## ◆ **Service**

- ❖ **Sampling, studies, laboratory analysis**
- ❖ **Operations & Maintenance**
- ❖ **Remediation, removal actions, demolition**
- ❖ **Construction/Installation of facilities &/or equipment**

## ◆ **Architect-Engineer (A-E)**

- ❖ **Investigations, studies**
- ❖ **Designs, plans & specs**

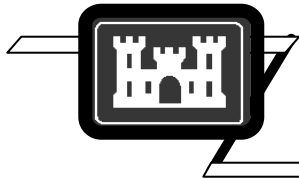


# Environmental Contracts

## Pending / Future

AE Service	Contract #	Contract Type	NAICS (SIC)	Annual Capacity	Contract Term	Remarks
Unrestricted	2	IDIQ-FFP	541330 (8711)	\$5M	1 basic + 4 option yrs	Competitive - In Process
SBSA	2	IDIQ-FFP	541330 (8711)	\$3M	1 basic + 4 option yrs	Competitive - In Process
8(a)	1	IDIQ-FFP	541330 (8711)	\$1M	1 basic + 2 option yrs	Direct Match - In Process
<b>Service</b>						
8(a)	2	IDIQ-FFP	541380 (8734)	\$1M	1 basic + 2 option yrs	Direct Match - In Process
8(a)	2	IDIQ-FFP	562910 (8744)	\$1M	1 basic + 2 option yrs	Direct Match - In Process
SBSA	2	IDIQ-FFP	541620 (8748)	\$3M	1 basic + 4 option yrs	Competitive - TBD

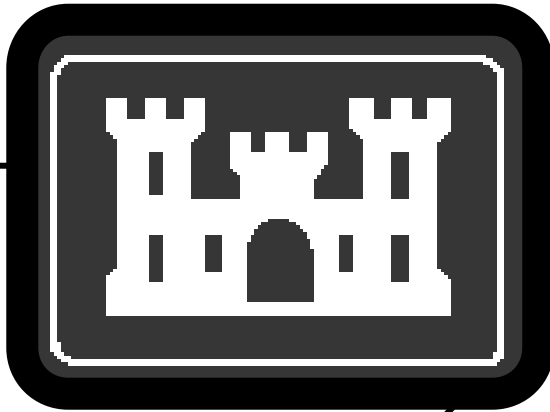




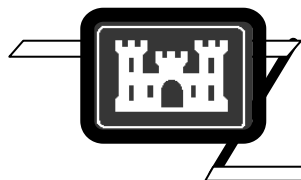
## *Trends*

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- ◆ **Continued use of ID/IQ Contracts**
- ◆ **Continued use of RFPs**
- ◆ **Sharing of Contract Resources**
  - ❖ **Within SAD**
  - ❖ **Between MSCs**



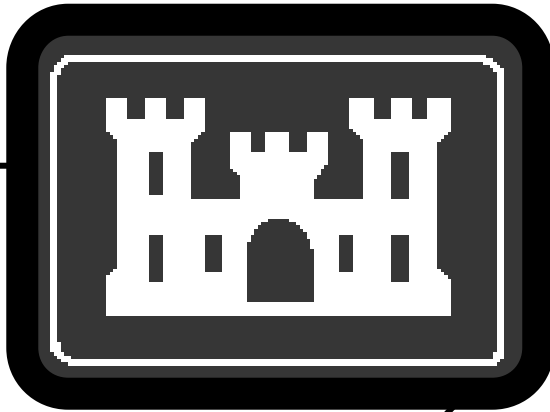
*Questions?*



# *Agenda*

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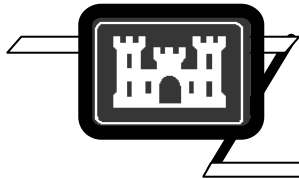
- ☐ Mission & Overview of Savannah District
- ☐ Military Program
- ☐ Civil Works Program
- ☐ Environmental & Support for Others Program
- ☒ **Small & Disadvantaged Business Program**
- ☐ Architect-Engineer Contracting Process
- ☐ Contracting Trends



# *Small & Disadvantaged Business Program*

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***Presented by  
Gwen Parker  
Chief, Small and Disadvantaged Business Program***

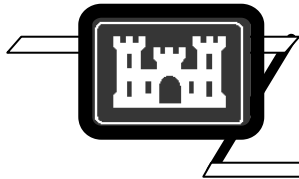


# *FY 02 Goals*

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## *Prime Contracts*

◆ Small Business	40.0%
◆ Small Business Set Aside	10.0%
◆ HUBZone SB Set Aside	2.5%
◆ Small Disadvantaged Business	13.0%
◆ Women-Owned Small Business	5.0%
◆ Service-Disabled Veteran-Owned Small Business	3.0%
◆ Historically Black Colleges & Universities, Minority Institutions	10.0%

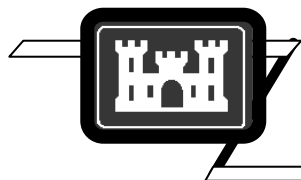


# *FY 02 Goals*

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## *Subcontracting*

◆ Small Business	62.0%
◆ Small Disadvantaged Business	13.0%
◆ Women-Owned Small Business	5.0%
◆ Service-Disabled Veteran-Owned Small Business	3.0%
◆ Reporting by Large Business	100.0%



## *Small Business Order of Precedence*

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- ◆ **HUBZone 8 (a)**
- ◆ **8(a)**
- ◆ **HUBZone Set-Aside**
- ◆ **HUBZone Sole Source**
- ◆ **Small Business Set-Aside**
- ◆ **Full and Open Competition**



# *HUBZone Contracting Program*

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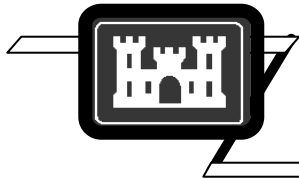
**HUBZone Act of 1997**

**Title VI of the Small Business Reauthorization Act**

**Public Law 105-135**

- ◆ **Encourage economic development**
- ◆ **Provide federal contracting assistance**
- ◆ **Monitored by SBA**
- ◆ **Application of price evaluation preference**





# *HUBZone Program*

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## ***Price Evaluation Preference***

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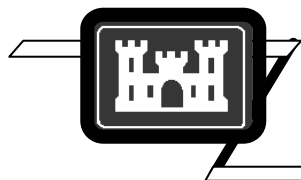
Offer

◆ Offeror A (HUB):      **\$98K**

◆ Offeror B (SB):      **\$100K**

◆ Offeror C (Lge):      **\$93K**

*Who is the apparent successful offeror?*



# *HUBZone Program*

---

## *Price Evaluation Preference*

	<b>Offer</b>	<b>PEP</b>
◆ Offeror A (HUB):	<b>\$98K</b>	<b>\$98K</b>
◆ Offeror B (SB):	<b>\$100K</b>	<b>\$100K</b>
◆ Offeror C (Lge):	<b>\$93K</b>	<b>\$102.3</b>

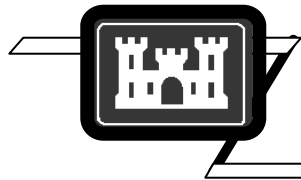
*Who is the apparent successful offeror?  
Offeror A, the HUBZone SBC*



## *Women-Owned Small Business*

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- ◆ **Executive Order 13157, May 2000  
(increase opportunities for WOSB)**
- ◆ **Public Law 106-554, Dec 2000  
(WOSB Set Asides)**
  - ❖ **Identification of industries in which WOSB  
are underrepresented**
  - ❖ **Certification Process**



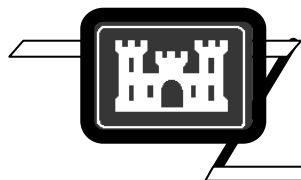
# *Veterans Entrepreneurship & Small Business Development Act*

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## **Public Law 106-50**

- ◆ **No Set Asides**
- ◆ **Self Certification**
- ◆ **FAC #28 coming soon**

*[www.sba.gov/library/lawroom.html](http://www.sba.gov/library/lawroom.html)*



## *Mentor-Protégé Programs*

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### ◆ DoD M-P Program, PL 101-510

❖ [www.acq.osd.mil/sadbu/mentor\\_protege](http://www.acq.osd.mil/sadbu/mentor_protege)

❖ HOTLINE: 1-877-258-7873

### ◆ 8(a) M-P Program

❖ [www.sba.gov/8abd/indexmentorprogram.html](http://www.sba.gov/8abd/indexmentorprogram.html)

❖ 13 Code of Federal Regulations 124

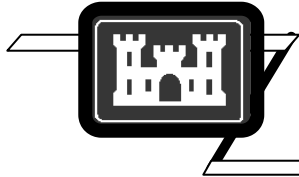
❖ Additional Information: 1-800-827-5722



## *DoD Indian Incentive Program*

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- ◆ Provides for payment of 5% of amount subcontracted to large and small primes
- ◆ Subcontractor's status of Indian-owned economic enterprise
  - ❖ Certificate of tribal membership
  - ❖ Name of tribe
  - ❖ Must be federally recognized tribe
- ◆ [www.acq.osd.mil/sadbu/programs](http://www.acq.osd.mil/sadbu/programs)

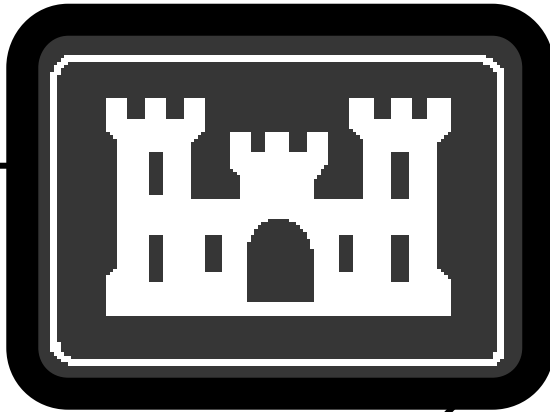


## *SBA's Web Site*

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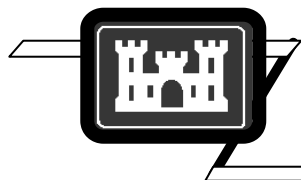
*sba.gov*

- ◆ **PRO-NET- National vendor system used by federal, state, and local government & primes**
- ◆ **SUB-NET- Subcontracting opportunities**



*Questions?*

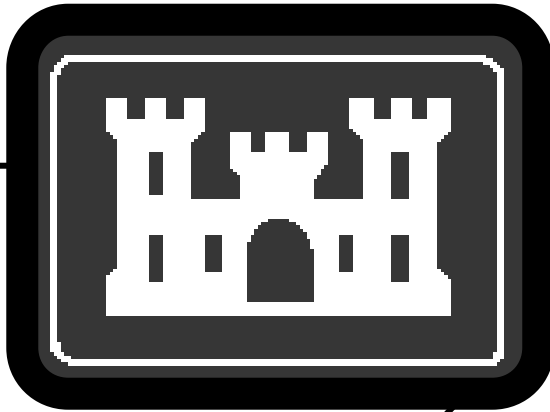




# *Agenda*

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- ☐ Mission & Overview of Savannah District
- ☐ Military Program
- ☐ Civil Works Program
- ☐ Environmental & Support for Others Program
- ☐ Small & Disadvantaged Business Program
- ☒ **Architect-Engineer Contracting Process**
- ☐ Contracting Trends



# *Architect-Engineer Contracting Process*

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***Presented by  
Ralph Barrett  
Chief, Engineering Division***



# *Architect-Engineer Contracts*

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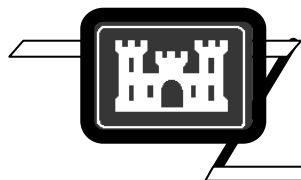
- ◆ **The FY-02 annual announcements for miscellaneous services using IDIQ contracts in support of the current MILCON and OMA programs will be issued shortly. These contracts will be for South Atlantic Division (SAD)-wide use.**
  - ❖ **Large projects (MILCON) – 4 contracts anticipated**
  - ❖ **Small projects (OMA / Reimbursable) – 4 contracts anticipated (includes those selected for the installations)**
  
- ◆ **Announcements are not anticipated during FY-02 for:**
  - ❖ **Individual projects**
  - ❖ **Topographic/Hydrographic Surveying and Mapping**
  - ❖ **HTRW**
  
- ◆ **A world-wide medical IDIQ contract announcement is anticipated during FY-02.**



# *Architect-Engineer Contracts*

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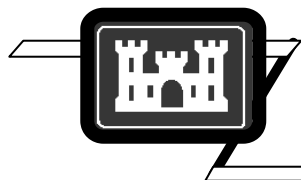
- ◆ **A-E firms must submit an SF 255 for each announcement to be considered. Each firm must have a current (within one year) SF 254 on file and may submit revisions to it throughout the year.**
- ◆ **Selections will be made based on a subjective evaluation of each firm's SF 255 against the criteria listed in the announcements.**
- ◆ **IDIQ contracts for miscellaneous services will be awarded for a base period and two option periods. Each period will be limited to a maximum of \$1 million.**



## *Completion of SF 255's*

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- ◆ **Use same project name as announcement. (Block 1)**
- ◆ **Show the performing office ACASS number. (Block 3b)**
- ◆ **Disregard the “to be utilized” statement. (Block 4)**
- ◆ **Subcontractor ownership should be noted for small, small disadvantaged, hubzone small, and women owned businesses. (Block 6)**
- ◆ **Description of subcontractor specialty should highlight specifics from the announcement. (Block 6)**
- ◆ **Questions regarding the completion of 254's and 255's should be addressed to the A-E Selection Coordinator: Ms. Lucie Hughes (912) 652-5645.**



## *Completion of SF 255's*

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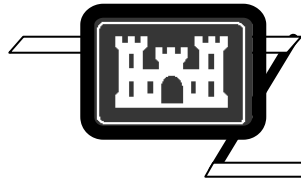
- ◆ **Provide a resume for at least one registered professional in each discipline mentioned in the announcement. (Block 7)**
- ◆ **Provide multiple resumes for each discipline when applying for large projects IDIQ contracts. (Block 7)**
- ◆ **Resumes should address specific requirements stated in the announcement. (Block 7)**
- ◆ **Show 10 contracts/projects related to the type of services advertised. (Block 8)**
- ◆ **Highlight all award winning projects. (Block 8)**



## *Completion of SF 255's*

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- ◆ **Projects may be a mix of prime and subcontractors experience. Be sure to identify the lead firm. (Block 8)**
- ◆ **Bullets of technical descriptions are better than lengthy paragraphs. Be concise. (Block 8)**
- ◆ **Show all federal agency contracts held by your firm. (Block 9)**
  - **Firms with multiple offices should show contract distribution.**
  - **On IDIQ contracts show cumulative total fee or list each task order.**
  - **Note any contract actions that are on hold/deferred.**



## *Completion of SF 255's*

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- ◆ **Discuss your ability to satisfy each of the selection criteria in the announcement. (Block 10)**
  - **Bullets are better than lengthy paragraphs. Be concise.**
  
- ◆ **Discussion of past performance should include: (Block 10)**
  - **Professional society and design commendations**
  - **Performance awards.**
  - **Evidence of repeat work for past clients.**
  
- ◆ **Address all project requirements noted in the announcement (Block 10)**

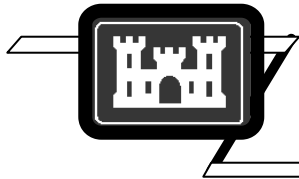




## ***Presentations and Visitation***

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- ◆ **Savannah District will provide interested A-E's the opportunity for limited presentations. The annual announcements for miscellaneous services will provide the details.**
- ◆ **Meetings with individuals need to be scheduled.**
- ◆ **Questions regarding the selection process can be addressed to the A-E Selection Coordinator – Ms. Lucie Hughes (912) 652-5645**

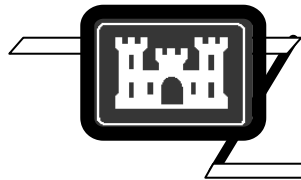


# *Design-Build Projects*

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- ◆ **Savannah District intends to execute more than 50% of the FY-02 MILCON program via design-build procurements. This trend is anticipated for future FY's as well. Architect-engineer firms may be needed for one or more of the following services on a design-build project:**

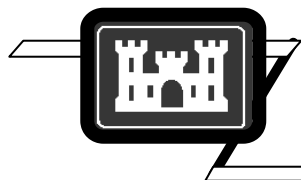
- ❖ **Charettes and conceptual designs**
- ❖ **Preparation of the Request for Proposal documents**
- ❖ **Member of the technical evaluation team**
- ❖ **Construction phase services**



## *Architect-Engineer Contract Administration Support System (ACASS)*

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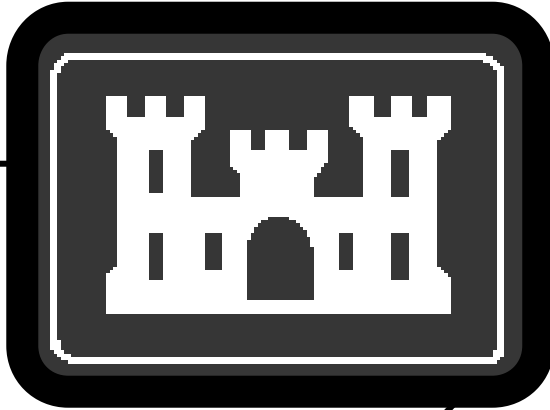
- ◆ **Performance evaluations will be prepared for all contracts for A-E services, including task orders, in excess of \$25,000.**
- ◆ **A-E firms will be provided copies of interim (after design) and final (after construction) performance evaluations for comments.**



# *Electronic Drawing Requirements*

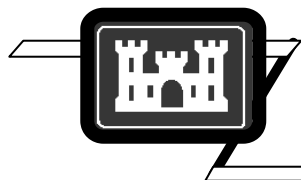
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- ◆ **Savannah District is currently using MicroStation J and will be shortly converting to MicroStation 8, which uses AutoCadd files in their native format.**
- ◆ **All CADD drawings regardless of software platform must comply with the AEC standard published by the GIS Technology Center.**
- ◆ **CADD files delivered to Savannah District must be in MicroStation J or 8.**



*Questions*

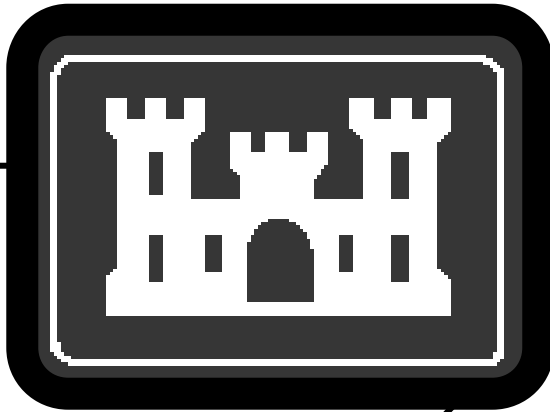




# *Agenda*

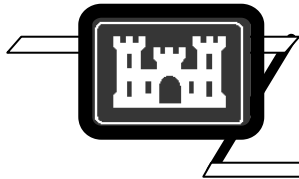
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- ☐ Mission & Overview of Savannah District
- ☐ Military Program
- ☐ Civil Works Program
- ☐ Environmental & Support for Others Program
- ☐ Small & Disadvantaged Business Program
- ☐ Architect-Engineer Contracting Process
- ☒ **Contracting Trends**



# *Contracting Trends*

***Presented by  
John Moore  
Chief, Contracting Division***

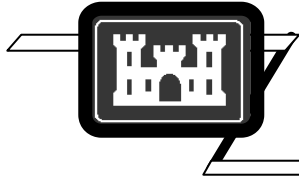


# *A-E Contracts*

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- ◆ **A-E IDIQ Contracts will be the typical method of executing designs**
- ◆ **Project specific contracts will rarely be used**
- ◆ **Annual announcement will be the basis for selections**
- ◆ **Two main announcements:**
  - Major new construction
  - Maintenance and repair
- ◆ **Firms can be added to list and amend qualifications throughout the year**

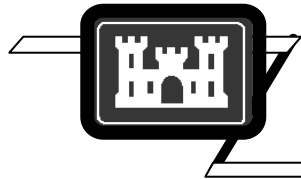




# *A-E Contracts*

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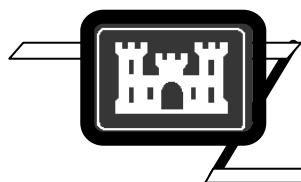
- ◆ **Current plans are to stagger selections throughout the year**
- ◆ **Contracts will typically consist of a base year and two one-year options, each with a maximum limit of \$1 Million**



# *Construction Contracting*

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- ◆ **Increased use of Construction IDIQ Contracts for smaller maintenance and repair projects**
- ◆ **Increased use of “Best Value” procurements - focus is on satisfactory past performance**
- ◆ **Increased use of Design – Build projects for both Army and Air Force programs**

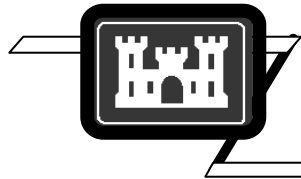


# Military Program Trends

## MILCON and Major Reimbursable Project Acquisition Type

	99		00		01		02	
<b>IFB</b>	<b>13</b>	<b>65.0%</b>	<b>18</b>	<b>62.0%</b>	<b>11</b>	<b>39.0%</b>	<b>13</b>	<b>37.0%</b>
<b>RFP's</b>								
<b>LPTA</b>	<b>1</b>	<b>5.0%</b>	<b>7</b>	<b>24.0%</b>	<b>6</b>	<b>22.0%</b>	<b>6</b>	<b>17%</b>
<b>PPT</b>	<b>1</b>	<b>5.0%</b>	<b>0</b>	<b>0.0%</b>	<b>2</b>	<b>7.0%</b>	<b>2</b>	<b>6%</b>
<b>D-B</b>	<b>1</b>	<b>5.0%</b>	<b>2</b>	<b>7.0%</b>	<b>5</b>	<b>18.0%</b>	<b>11</b>	<b>31%</b>
<b>8(a)neg</b>	<b>4</b>	<b>20.0%</b>	<b>2*</b>	<b>7.0%</b>	<b>2*</b>	<b>7.0%</b>	<b>3*</b>	<b>9%</b>
<b>IDIQ</b>	<b>0</b>	<b>0.0%</b>	<b>0</b>	<b>0.0%</b>	<b>2</b>	<b>7.0%</b>	<b>0</b>	<b>0%</b>
<b>Total</b>	<b>20</b>		<b>29</b>		<b>28</b>		<b>35</b>	

***\*Includes one 8a D-B***

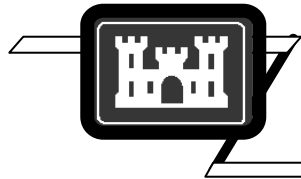


# *Design-Build Contracting*

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## *Advantages*

- ◆ **Government benefits from economies of the Design-build team**
- ◆ **Common in private sector**
- ◆ **Allows for reduction in design expenditures – design costs shift to post-award**
- ◆ **Reduces time from project initiation to award**
- ◆ **Process is becoming more efficient – from the Government's perspective**

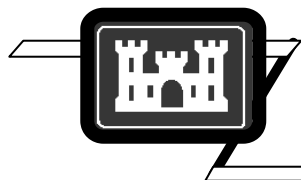


# *Design-Build Contracting*

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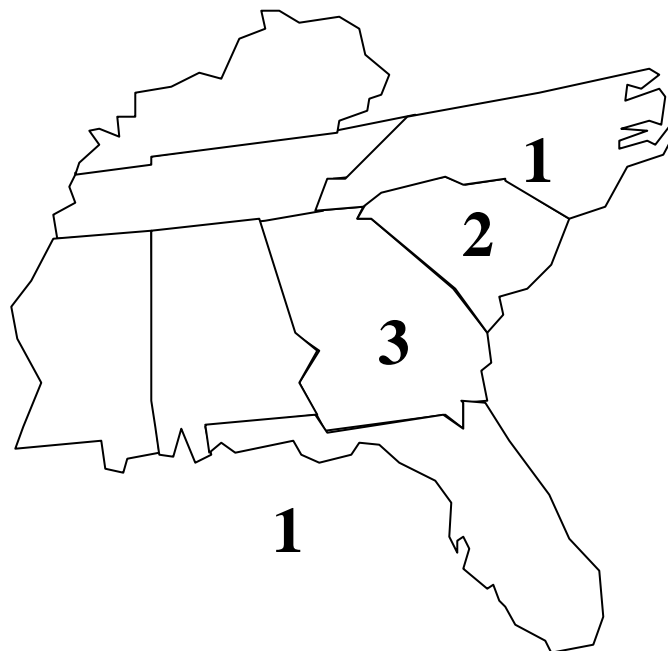
## *Concerns*

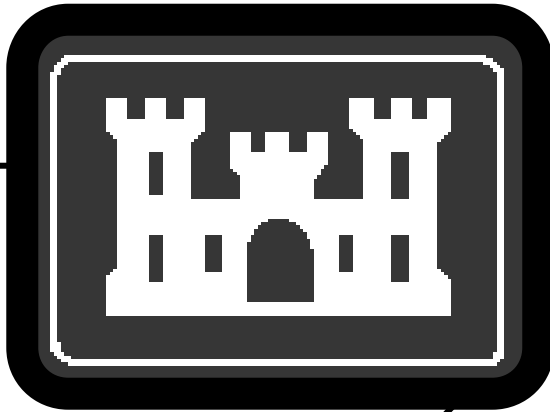
- ◆ **Cost of competing for Design-Build projects**
- ◆ **Ensuring customer requirements are identified up front**
- ◆ **Streamlining the government's selection process**



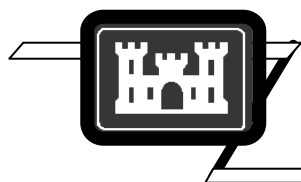
# IDIQ Contracts for Construction

- ◆ **Area 1: North Carolina DSN/BLD (SAD wide) Award Sep 01, Expires Sep 04**
- ◆ **Area 2: South Carolina (North Carolina and Georgia) In Use, Expires Jul 04**
- ◆ **Area 2: Georgia (North and South Carolina) In Use, Expires Apr 04**
- ◆ **Capacities: \$6 to \$14 million, Duration: Base + 2 option periods**
- ◆ **Procurement Method: RFP-Unrestricted and 8(a) Competitive**
- ◆ **Consideration being given to Design/Build Type IDIQ for GA**
- ◆ **GA DSN/BLD contract can be used anywhere in SAD**





*Questions?*

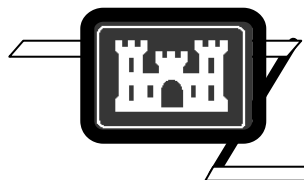


# *Contact Offices*

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<i><b>Office</b></i>	<i><b>Phone #</b></i>	<i><b>FAX #</b></i>
<b>Architect-Engineer</b>	<b>(912) 652-5465</b>	<b>(912) 652-5074</b>
<b>Civil Works Projects</b>	<b>(912) 652-5271</b>	<b>(912) 652-5787</b>
<b>Military Projects</b>	<b>(912) 652-5384</b>	<b>(912) 652-6006</b>
<b>Environmental</b>	<b>(912) 652-5166</b>	<b>(912) 652-6012</b>
<b>Operations &amp; Maint.</b>		
<b>Construction</b>	<b>(912) 652-5058</b>	<b>(912) 652-5065</b>
<b>Dredging</b>	<b>(912) 652-5058</b>	<b>(912) 652-5065</b>
<b>Small Disadvantaged</b>	<b>(912) 652-5340</b>	<b>(912) 652-5828</b>
<b>Bus. Utilization Office</b>		





## *Web Site*

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**www.sas.usace.army.mil**